

*“North Texas Association
of Manufacturers”*

NORTH
TEXAS

ASSOCIATION OF
MANUFACTURERS

Association Investment Benefits

U.S. Small Business Administration



June 26, 2015

The North Texas Association of Manufacturers (NTAM)

The Arlington Chamber of Commerce has established the North Texas Association of Manufacturers in partnership with the US Department of Commerce, the National Association of Manufacturers and the U.S. Small Business Administration, to serve the expanding needs of manufacturing throughout North Texas.

The Chamber's State partners includes the Texas Workforce Commission and the Texas Office of Economic Development.

The Chambers' regional partners include TMAC, Cross Timbers Procurement Center, the North Texas Association of Government Guaranteed Lenders (NTAGGL), Workforce Solutions for Tarrant County, and the regional Small Business Development Centers.

Vision

North Texas will be recognized nationally and internationally for anticipating and addressing those mission-critical issues important to U.S. manufacturing in a manner that creates one of the most competitive regional manufacturing climates in the nation.

Mission

To identify those issues impacting manufacturing that can be affected or enhanced by concerted community action, and to implement a bold plan to enhance our manufacturing climate, through the establishment of a public-private partnership, inclusive of both regional and national partners, working in a collaborative manner, to achieve the associations goals.

Strategic Goals

- ◆ **Capacity:** To increase the manufacturing capacity of our members, thereby increasing our region's manufacturing capacity, as measured by both the number of manufacturing employers; and overall employment in this sector.
- ◆ **Productivity:** To provide assistance to increase the productivity of our members, as measured by increasing the output of our members and gross regional product attributable to manufacturing, thereby strengthening our regional economy.
- ◆ **Export:** To support, encourage, and assist each member to access international markets, resulting in greater export of regional manufacturing output, as measured by the growth of regional exports.
- ◆ **Image:** To redefine the image of manufacturing with young persons, educators, and policy makers, in a manner that increases the number of young adults and other members of the workforce who pursue manufacturing-based careers in north Texas, as measured by growth in employment.
- ◆ **Workforce:** To close the skills gap for our members by aligning educational and workforce training resources with the most pressing workforce demands of our members, inclusive of curriculum development for emergent sectors, as measured by the growth in employment.
- ◆ **Policy:** To influence public policy critical to our members at the state and local levels that will increase the regional competitive environment for manufacturers, as measured by changes in public policy favorable to manufacturers.

Membership Benefits

Members in NTAM shall be composed of manufacturers as well as those who provide a product of service for manufacturing.

What does NTAM do for the industrial and business community?

- ♦ **Representation** - Monitor the activities of our municipalities, counties, and State Government, plus other regulatory agencies, such as the Texas Commission On Environmental Quality, for changes in ordinances, regulations and utility rates.
- ♦ **Issue Awareness** - NTAM reviews various media sources to keep members advised of rules and regulations that might affect them.
- ♦ **Educational Opportunities** - NTAM's workshops, plant tours, special interest groups on plant operations and marketing & sales, and various committee participation keeps the membership up-to-date.
- ♦ **Networking** - Monthly luncheons, seminars, quarterly mixers, trade shows, special interest groups, bowling and golf tournaments, are designed to foster the networking of our membership.
- ♦ **Internet-Based Manufacturing Capabilities Database** - Search for products and/or services offered by NTAM members at our future public access website. For more information email info@ntam-tx.org.
- ♦ **Referrals for Products and Services** - NTAM assists members and the general public in locating a product, service or a manufacturing process by sending manufacturing requests to members.
- ♦ **Resume Service** - NTAM receives and forwards resumes of highly qualified professionals through the NTAM broadcast system.
- ♦ **Symposiums** - NTAM conducts bi-monthly Symposiums to provide support to enhance the manufacturing sector.
- ♦ **TechComm** - NTAM provides access to U.S. Federal research outcomes, and procurement opportunities from 10 Federal Agencies and 317 Federal Labs.
- ♦ **Capital Network** - NTAM provides assistance in securing access to capital resources.
- ♦ **Affinity Partners** - NTAM's affinity partners provide significant discounts on services such as utility costs and Logistic & Distribution support.

Joining (NTAM)

The North Texas Association of Manufacturers (NTAM) represents the interests of manufacturers. A membership in NTAM is an investment and should never be considered as a contribution. The cost is certainly small when compared to the returns made possible with a united voice, which represents the concerns and interests of the manufacturing and support industries. NTAM membership dues are based on four investment levels, with association benefits determined by your level of investment. All employees of your company are considered members. By providing you with four options, membership is truly on a fair share basis.

Joining NTAM is easy; select one of the four options. You may complete the online membership application and pay your memberships dues now or download the membership application below and return it to NTAM via mail or fax.

Contributions to the association are not deductible as a charitable contribution for federal income tax; however, they may be deducted as a business expense. According to the Omnibus Budget Reconciliation Act of 1993, your membership dues investment is 100% deductible as a business expense, since NTAM partakes in no lobbying activities.

NTAM Investor Levels

We have established four investor levels, with associated benefits, determined by the level of annual investment.

Level 1 **Committee Member** **\$1,000/year**

- Entitled to full Committee Member benefits in NTAM, and participation in all NTAM programs.
- Entitled to participate on the Associations' Technical Guidance Committees.
- Entitled to attend all meetings, workshops, conferences, seminars, and symposiums.
- Advance review of publications, pre-prints, and conference presentation materials during the 90-day review period on technologies developed from projects.

Level 3 **Management Committee** **\$10,000/year**

- Entitled to full Management Committee Benefits in NTAM and participation in all NTAM programs.
- Entitled to 1 member to serve on the NTAM Management Committee, 1 on the NTAM Advisory Board; and participate on all Technical Guidance Committees.
- Secondary preference to chair Technical Guidance Committees.
- Advance review of publications, pre-prints, and conference presentation materials during the 90-day review period on technologies developed from NTAM projects.

Level 2 **Advisory Member** **\$2,500/year**

- Entitled to full Advisory Member Benefits in NTAM and participation in all NTAM programs.
- Entitled to 1 member to serve on the NTAM Advisory Board; and participation on Technical Guidance Committees.
- Entitled to attend all meetings, workshops, conferences, seminars, and symposiums
- Advance review of publications, pre-prints, and conference presentation materials during the 90-day review period on technologies developed from Consortium projects.

Level 4 **Affiliate** **\$25,000/year**

- Entitled to full Affiliate Member Benefits, in NTAM and participation in all NTAM programs.
- Participate in the TechComm Affiliate Partner Network.
- 1 member on the NTAM Management Committee, 1 on the NTAM Advisory Board, and participate on all Technical Guidance Committees. First preference to chair Technical Guidance Committees.
- Advance review of publications, pre-prints, and conference presentation materials during the 90-day Advance review period on technologies developed from NTAM projects.

Inquiries

If you have specific questions, you may contact:
Wes Jurey at (817) 543-4280 or info@ntam-tx.org

THE NORTH TEXAS ASSOCIATION OF MANUFACTURERS

NATIONAL & REGIONAL PARTNERS

National Partnership Board



Wes Jurey
President & CEO,
Arlington Chamber of Commerce



Yolanda Olivarez
Regional Administrator
U.S. Small Business Administration



Antwaun Griffin
Deputy Assistant Secretary
for U.S. Operations
U.S. Department of Commerce



Nicholas D'Antonio
Program Manager
National Association of Manufacturers

Regional Partnership Board



Mark Sessumes
Director
TMAC



Judy McDonald
Executive Director
Workforce Solutions for Tarrant County



Gregory James
Director
Cross Timbers Procurement Cen



James Kahler
Chairman
North Texas Association of Government
Guaranteed Lenders

Management Committee & Advisory Board

- ◆ **General Motors**
- ◆ **Lockheed Martin**
- ◆ **Bell Helicopter**
- ◆ **University of Texas at Arlington**
- ◆ **LEAR**

North Texas Association of Manufacturers

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